

JOB OPENING:

# USAID Green Invest Asia

**Position title:** Sustainable Finance Advisor - Cambodia

**Organization:** Mekong Strategic Partners (MSP)

**Location:** Cambodia – Phnom Penh



**Mekong Strategic Partners (MSP) is an investment, advisory services firm focused on the countries of South East Asia. The firm provides advice on mergers and acquisitions, strategic matters, sustainability approaches, capital raising and corporate finance.**

**Mekong Strategic Partners is the partner for financial advisory services for USAID Green Invest Asia, a technical assistance facility working to catalyze private investment for sustainable agriculture and forest landscapes across Asia.**

**Mekong Strategic Partners is seeking a qualified individual to assist in identifying and connecting with potential partner investors and to support financial institutions and companies for investment, and to coordinate with the Green Invest Asia team.**

## Background

By 2022, USAID Green Invest Asia aims to mobilize \$400 million of private finance for sustainable production in agriculture and forestry that will reduce investment barriers and result in a reduction or sequestration of 25 million tons CO<sub>2</sub>e of greenhouse gas (GHG) emissions. The program operates across Southeast Asia with Vietnam being one of the focus countries.

USAID Green Invest Asia supports mid-growth agriculture and forestry companies with strategies, assessments and advice to improve their sustainable commodity production and business practices. In doing so, we ready companies for investment and help them access sustainable financing from banks, impact funds, climate funds and other institutions in our financial network. USAID Green Invest Asia facilitates a pipeline of partner businesses involved in commodities including coconut, coffee, cacao, rice, rubber, timber, bamboo, biomass, and other commodities. USAID Green Invest Asia also works with the finance sector to support integration of improved Environmental, Social and Governance criteria into their decision-making processes.

To achieve the outcomes, the project is:

- > Identifying a pipeline of investments in land use and land management;
- > Encouraging investments by banks, financial institutions and funds into sustainable, low-emission land use management business; and
- > Building a community of practice in sustainable landscape finance to tackle systemic issues that block the development and financing of low-emission land use management.

## Position Summary

USAID Green Invest Asia has developed a specific set of tasks which promote and support the development of a stronger and more sustainable finance sector in Cambodia, a finance and investment sector which will also further promote the development of sustainable landscapes in Cambodia.

Operating from Mekong Strategic Partners office in Phnom Penh, the successful candidate will work very closely with the USAID Green Invest Asia team in Bangkok, to meet the following key objectives of this initiative:

- > Support the development and launch of a catalytic green lending institution in Cambodia which will finance and enable local climate adaptation and mitigation projects.
- > Identify, develop and support investment pipeline in sustainable landscapes in Forestry and Agriculture sectors in Cambodia.

JOB OPENING: SUSTAINABLE FINANCE ADVISOR - CAMBODIA



- > Collaborate closely with the Cambodian banking sector, together with the Association of Banks in Cambodia, to further promote the development of the Cambodian Sustainable Finance Initiative. This will involve developing training materials, as well as coordinating, procuring and providing technical assistance and training for Cambodian banks to provide them with the skills and tools required to improve their social and environmental risk management capacities and green lending appetite.
- > Represent USAID Green Invest Asia when required in discussions with relevant partners and stakeholders in meetings and knowledge sharing opportunities

#### **Role Requirements**

- > Experience in the promotion and development of Green Finance strategies and tools.
- > A demonstrated track record of working within the climate finance sector
- > Strong financial modeling skills
- > Experience working with commercial banks and investors.
- > Experience in designing tools, processes and methodologies for financial sector institutions
- > Support relevant companies to be investment ready and collate preparatory documents of client companies.
- > Capital raising with local financial institutions for client companies.
- > Engagement of banks for raising ESG standards.

#### **Basic Requirements**

- > Degree in finance, or other relevant field.

#### **Preferred Qualifications**

- > Well networked in finance sector in Cambodia
- > Well networked within the forestry sector and/or other relevant agricultural commodities, networks, and multinationals in Cambodia.
- > Experience in environmental sustainability and/or corporate social responsibility in the finance sector.

#### **How to Apply**

Interested candidates are invited to submit a cover letter and CV to Mekong Strategic Partners via [nb@mekongstrategic.com](mailto:nb@mekongstrategic.com)

#### **Deadline for Applications**

Friday 16 October 2020